

FROM "BUYING" TO A PIVOTAL VALUE-GENERATING BUSINESS FUNCTION

World Procurement Excellence Summit

The Procurement World in Transition;
Becoming a strategic, sustainable function
in a world of uncertainty and rapid change."



27th -29th of September, 2023
Cologne, GERMANY

SUMMIT INTRODUCTION

The summit will address the key issues that have emerged for procurement over the last three strange and challenging years of Covid, lockdowns, war in Ukraine, economic and political shocks, and record-smashing climate events. To address risk and resilience issues today, procurement must question long-standing principles, such as outsourcing, low-cost country sourcing, and supplier rationalization. We must also embrace new priorities as procurement plays a leading role in addressing climate change and supporting wider ESG issues. Fortunately, technology and digitization can help, but new tools must be used appropriately, and technology alone is not enough. To succeed, we must also ensure the next generation of professionals has the right skills, behaviours and knowledge. The summit will therefore focus on five key areas which relate to today's environment for procurement professionals.



KEY TOPICS

- MANAGING PROCUREMENT AND SUPPLY CHAIN RISK AND RESILIENCE**
 Understanding the supply base, ensuring supply, understanding procurement and supply chain risks (including related to geo-political and economic shocks), how to implement nearshoring and other relevant risk management approaches.
- CHALLENGING PROCUREMENT "TRADITION"**
 Making sure that long-established procurement approaches such as category management, supplier relationship management, and negotiation strategies are still fit for purpose in the crazy world of 2023.
- ESG AND PROCUREMENT WITH PURPOSE**
 How procurement can contribute to organizational goals across environmental, economic and social "wider value" issues, including carbon emissions (Scope 3 etc.), EDI (equality / diversity / inclusion) and human rights in the supply chain. The focus will be on action, not just high-level strategy and policy!
- PROCUREMENT DIGITIZATION**
 How to identify opportunities and develop digital strategy, prioritize investment and build a convincing business case, select the right products and vendors – and implement successfully.
- PROCUREMENT PEOPLE; THE NEXT GENERATION!**
 Attracting, retaining, and motivating talent, including new approaches to training and development. How to make procurement a profession of choice and your organisation an employer of choice for "Generation Z"!



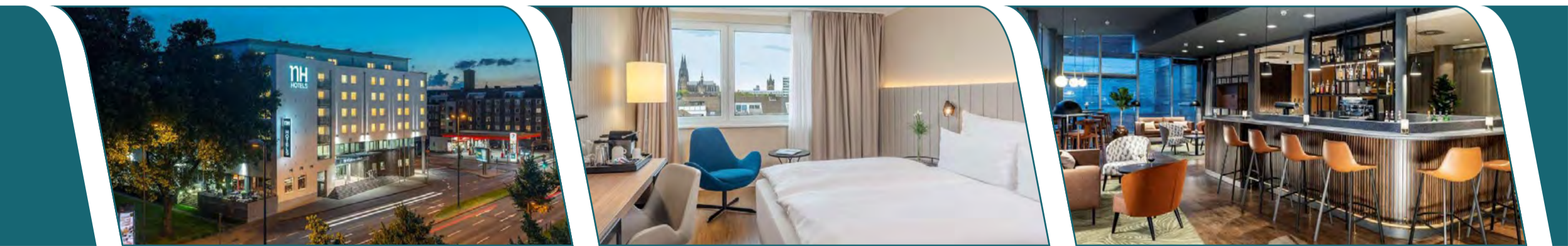
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The VENUE



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SPEAKER COMPANIES

